

I have moved to Milan in August 2019 with my partner, hence I am looking for a job in Milan and its surroundings preferably in the following areas: supply chain, procurement, commercial operations, claims management, customer service and accounting.

I am highly motivated, organised, and able to work under pressure. I am also a quick learner, a strong communicator and good at building relationships with stakeholders/clients. Solving problems all come naturally to me. I have been working in London for the past 6 years in the marine claims and operations business.

My Italian is fluent thanks to participating in the Erasmus Scholarship program in Pisa during my studies and having spent a year in Rome back in 2006.

I am open to any job vacancy that would fit well with my professional and interpersonal skills and where I could be a valuable member of the team.

WORK EXPERIENCE

01.2019 – 08.2019: Dry Bulk Commercial Operator – A.M. Nomikos & Son (UK) Ltd., London

- Dry bulk vessel operations and marine accounting for a fleet of Supramax, Ultramax and Panamax bulk carriers trading worldwide.
- Voyage planning. Monitor allocated vessels (up to 8-10) and liaise closely with marine operators, Masters, Chartering and agents to ensure smooth operations of the vessel/cargo under a given Charter Party. CP interpretation to maximize profit on the vessel / cargoes in question.
- Timely reaction and decision-making to critical events throughout charters (TC = time charter and voyage) by identifying potential breaches by our counterparties. Always available 24/7 for operational matters.
- Accounting: responsible for correct collection of receivables (hire, freight, demurrage, etc.), settlement of payables (bunkers, DAs = Disbursement Accounts from agents), accurate recordkeeping in voyage accounting system (Softmar). Cost control (impact of bunkers, hire, demurrage, agency fees, bunker surveys) for best P&L results.
- Laytime calculation and negotiation.
- Plan bunker management: negotiate bunker prices with brokers, looking after bunkering operations and appointed bunker surveyors.
- Plan and prepare for vessel's hold cleaning in between voyages.
- Support the chartering broker during pre-fixture process (bunker plan, stow plan, vessel schedule, vessels' holds cleaning process etc.)
- Verifying Bills of Lading and different types of LOI (Letter of Indemnity) and liaising with Brokers and Owner's legal department in a timely manner
- Reporting to higher management on the status of outstanding items and disputes until fixture closure.

10.2016 – 12.2018: Claims Coordinator – Braemar ACM Shipbroking, London

- Handling all aspects of post fixture and demurrage claims deriving from my allocated Charterers (Exxonmobil, ENI, Trafigura, etc.), including the checking and submission of secondary expenses, laytime calculations and time bar reminders. Verifying that all supporting documents are included and the claim is valid as per the governing Charter Party.
- Facilitate claims negotiation and settlement between Owners and Charterers.
- Develop and maintain collaborative relationships with industry representatives to create an environment of equitable resolution of claims issues.

08.2013 – 09.2016: Post Fixtures Claims Analyst – MARAN (UK) Ltd., Angelicoussis Group, London

- Monitor fleet (10-12) and liaise closely with operators to issue freight invoices in a timely manner
- Prepare, evaluate and negotiate claims (demurrage and secondary costs) arising from tanker trades as per governing charter parties and business practices
- Thorough understanding and knowledge of the main Charter Parties and contractual clauses
- Liaising with our chartering, in-country operations department and legal counsel to facilitate claims resolution and quick recovery of Owners costs
- Chasing charterers/brokers for prompt payment of outstanding items – credit/claims collection
- Reporting to higher management on the status of outstanding claims, potential issues and suggesting next steps to ensure speedy and accurate resolution

03.2012 – 08.2013: Demurrage Analyst - Exxonmobil BSC, Budapest

- Prepare, evaluate and negotiate demurrage claims arising from US Crude trades as per valid contracts, agreements and business practices
- Review and verify contract terms, documents and events to ensure a cost-effective operation
- Negotiation for reaching agreement, resolution of recovering long outstanding claims, disputes with owners and oil trading counterparties
- Interaction with in-country operations, inspectors, charterers, schedulers, traders, legal advisors
- Review control reports to ensure receivable claims are submitted to 3rd parties/Affiliates within contract limits; reallocation of demurrage charges to our affiliates
- Review of secondary costs/claims (deviation, heating, speed up, shifting, bunker consumption, etc.)

04.2010 – 03.2012: European Accounting Assistant - Exxonmobil BSC, Budapest

- Monthly Account Reconciliation of Italian Balance Sheet Accounts
- Perform bookings, adjustments in a timely manner in SAP
- Request and check supporting documentation for manual bookings and adjustments
- Investigation, follow up and resolution of open and aged items
- Update Work Instructions, Account Management Documents to be in line with the business
- Year End Close: ensure all incoming and outgoing movements are booked for the year including accrual management for Italy. Business trips to Rome before Year End closure.

02.2007 – 04.2010: Customer Account Assistant (Italy) - Exxonmobil BSC, Budapest

- Resolving complex customer queries from Italian gas station dealers and feedback resolution via inward and outbound calls.
- Interface/liaise with in-country Sales Territory Managers, Credit analysts and other departments to minimize outstanding monies, set recovery plans where needed
- Overdue monitoring and coordination of overdue collection, execution of recovery plans
- Complete back-office accounting tasks in SAP ERP: manual clearings, transfers, credit blocks
- Coaching of new hires, assisting team-members and Supervisor
- Participation on monthly teleconferences with Sales about current issues and overdue reduction
- Checking credit proposals to verify outgoing payments to customers
- I took part in the preparation for the Iberian transition and I've been awarded for covering more areas within the Italian and the Spanish portfolio for several months at the same time

EDUCATION

- 2002–2006: Széchenyi István University, Győr, Hungary – International Relations Diploma in the Faculty of Law and Economical Sciences
- 2005: Erasmus Scholarship Program – Pisa, Italy – Università di Pisa, Facoltà di Economia
- 1998–2002: Batsányi János High School, Hungary – special maths and geography class

SKILLS

General Abilities: Strong communication and interpersonal skills,
Demonstrated analytical and problem-solving skills,
Attention to accuracy and detail,
Ability to meet priorities and deadlines,
Team player mentality, flexibility, proactivity,
Ability to work under higher workload

(All these skills developed by living/studying abroad, working with other people in a multicultural environment)

Language Skills: English – fluent (Business and everyday usage)
Italian – fluent (Business and everyday usage)
Spanish – intermediate (conversational level)
German – basic speaking and comprehension level
Hungarian – mother tongue

Computer Literacy: SAP ERP, SOFTMAR, MARK5
good command of Microsoft Office tools: Word, Excel, Outlook, PowerPoint

Driving Licence, category 'B'

INTERESTS

Cycling, hiking, ski and snowboarding, yoga, Italian cuisine

*Possibilità di poter beneficiare, sia come datore di lavoro che come dipendente, delle detrazioni fiscali previsti dal Decreto Crescita 2019 per i cosiddetti lavoratori impatriati.

**Autorizzo il trattamento dei dati personali contenuti nel mio curriculum vitae in base all'art. 13 del D. Lgs. 196/2003 e all'art. 13 del Regolamento UE 2016/679 relativo alla protezione delle persone fisiche con riguardo al trattamento dei dati personali.